

WORK VAPOR

Job Link: <https://workvapor.in/jobs/academic-counselor-work-from-home-lead-conversion-and-sales/>

HIRING ORGANIZATION

H Academy

EMPLOYMENT TYPE

Part-time, Contractor

JOB LOCATION

? Remote work from: India

DATE POSTED

? March 31, 2026

ACADEMIC COUNSELOR WORK FROM HOME LEAD CONVERSION AND SALES

BASE SALARY

INR 10000 - INR 30000

DESCRIPTION

Job Role:

Academic Counselor

Company: H Academy

Location & Work Mode: Remote (Work From Home)

Salary: ?10,267 – ?30,708 per month

Job Type: Part-time / Freelance / Contract

Contact Details: WhatsApp: 81388 66279

About the Role:

Connect with students and help them choose the right course. Follow up on leads and convert them into enrollments. Work from home with flexible options.

Lead Conversion & Follow-up

- Call and follow up with leads via phone, WhatsApp, and email
- Understand student needs and suggest suitable courses
- Convert inquiries into paid enrollments

Lead Generation & Outreach

- Generate leads through social media and referrals
- Build a strong pipeline of interested students
- Identify new outreach opportunities

Counseling & Reporting

- Guide students about courses and career benefits
- Maintain lead data and update trackers

- Share daily or weekly performance reports

Who Can Apply

- Graduate in any discipline
- Experience in counseling, sales, or telecalling preferred
- Strong communication skills (English + Malayalam preferred)
- Self-motivated and target-oriented

Start or restart your career with flexible work from home opportunity.

How to Apply:

Send your CV via WhatsApp **81388 66279**