

WORK VAPOR

Job Link: <https://workvapor.in/jobs/area-sales-manager/>

HIRING ORGANIZATION

Mahalaxmi Engineering Works

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

AREA SALES MANAGER

BASE SALARY

INR 300000 - INR 600000

DESCRIPTION

Job Role: Area Sales Manager

Company: Mahalaxmi Engineering Works

Location: Mumbai, Maharashtra

Work Mode: Remote

Department: Sales & Marketing

Job Type: Full-Time

Salary: ₹3–₹6 LPA + Performance-Based Incentives

Experience: 0–5 Years (as listed)

Qualification: Minimum 12th Pass

Product: Bubble GUARD Sheets

Contact Details:

Email: Mahalaxmie50@gmail.com

Mahalaxmi Engineering Works is hiring an **Area Sales Manager** to promote Bubble GUARD sheets in the Mumbai market. The role focuses on customer acquisition, dealer relationships and achieving sales targets.

Key Responsibilities

- Develop new business and customer accounts.
- Build relationships with distributors, dealers and customers.
- Conduct product presentations and demonstrations.
- Achieve monthly and quarterly sales targets.
- Monitor competitors and report market insights.
- Coordinate orders, deliveries and payment follow-ups.
- Attend trade shows and customer meetings.
- Maintain customer satisfaction.

Requirements

- Minimum 12th pass.
- Sales experience preferred, especially in building materials, plastics or industrial products.
- Strong communication and negotiation skills.
- Ability to work independently and meet targets.
- Knowledge of MS Word, Excel and PowerPoint.
- Mumbai market knowledge is an advantage.

Benefits

- Performance-based incentives.
- Career growth in sales and marketing.
- Exposure to engineering products and diverse customers.

How to Apply

Send your resume to **Mahalaxmie50@gmail.com**.