

# WORK VAPOR

Job Link: <https://workvapor.in/jobs/associate-project-executive-mumbai-transformance-forums-hybrid-sales-role-%e2%82%b918k-25k/>

## HIRING ORGANIZATION

Transformance Forums

## EMPLOYMENT TYPE

Full-time, Part-time

## JOB LOCATION

INDIA

? Remote work from: INDIA

## DATE POSTED

? December 5, 2025

# ASSOCIATE PROJECT EXECUTIVE (MUMBAI) – TRANSFORMANCE FORUMS | HYBRID SALES ROLE, ?18K–25K

## BASE SALARY

INR 18,000 - INR 25,000

## DESCRIPTION

**Company:** Transformance Forums

**Position:** Associate Project Executive (Engagement Associate – Sales)

**Industry:** Corporate Events / B2B Conferences

**Location:** On-site at Mira Road, Mumbai (In person)

**Employment Type:** Full-time

**Salary:** ?18,000 – ?25,000 per month

**HR Contact:** +91 8655858000

**Email:** *Not provided*

### Roles & Responsibilities

? Engage 50–70 C-level executives daily via calls and emails to promote events and secure delegate registrations

? Use LinkedIn and industry networks for targeted outreach and improved conversion

? Develop and execute strategies for complimentary delegate confirmations

? Build strong relationships and handle objections to close registrations

### Qualifications & Skills

- ? Bachelor's degree in Business, Marketing, Communications, or related field
- ? Quick learner with strong adaptability to tools, especially Zoho CRM
- ? Strong communication, negotiation, and relationship-building skills
- ? Ability to commute to Mira Road when required

### **Benefits**

- ? Paid sick time
- ? Paid time off
- ? Hybrid flexibility (WFH + Office as needed)

### **How to Apply**

Send your resume or contact on WhatsApp at **+91 8655858000**