

# WORK VAPOR

Job Link: <https://workvapor.in/jobs/b2c-sales-executive-lead-conversion-executive-347326/>

## HIRING ORGANIZATION

Prokopi Technology Private Limited

## EMPLOYMENT TYPE

Intern

## JOB LOCATION

400001, Mumbai, Maharashtra, India

? Remote work from: India

## B2C SALES EXECUTIVE / LEAD CONVERSION EXECUTIVE

### BASE SALARY

INR 15000

### DESCRIPTION

#### Prokopi Technology Private Limited – B2C Sales (Admission Counsellor) Executive

Prokopi Technology Private Limited is hiring B2C / B2B Sales Executives for a high-growth opportunity. This is a hybrid role with remote and work from office options. Candidates who are confident in sales, communication, and lead conversion can apply.

**Location:** India / Navi Mumbai

**Job Type:** Full-time, Permanent, Fresher, Internship

**Work Mode:** Hybrid Remote / WFO

**Salary:** ?15,000 – ?22,000 per month + Incentives

#### Contact Details:

Email: [prokopi.technologies@prokopi.in](mailto:prokopi.technologies@prokopi.in)

WhatsApp: +91 7489834292

#### What You'll Do

- Call and convert incoming learner leads
- Handle follow-ups and close admissions
- Guide students about career-focused programs
- Manage leads inside CRM system
- Work closely with founders and core team
- Maintain lead tracking and reporting

#### Requirements

- 1–5 years experience in sales or telecalling
- Strong Hindi and English communication skills

- Confident and result-driven mindset
- Basic Excel knowledge
- Familiarity with MS 365 tools
- Experience with CRM software
- Basic knowledge of AI tools like ChatGPT and Claude
- Good documentation and follow-up discipline

### Who Should Apply

- Candidates serious about sales growth
- People comfortable with targets
- Candidates who want performance-based career growth

### Benefits

- Incentives on every successful admission
- Flexible schedule
- Cell phone reimbursement
- Internet reimbursement
- Paid sick time
- Paid time off
- Work from home support
- Direct work with founders

### Education & Experience

- Bachelor's degree required
- Sales experience preferred
- English and Hindi both preferred

### How to Apply

Interested candidates can send their details on WhatsApp or Email.

Email: [prokopi.technologies@prokopi.in](mailto:prokopi.technologies@prokopi.in)

WhatsApp: +91-7489834292 (WhatsApp Messages Only | No Calls)

## RESPONSIBILITIES

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Guide students about career-focused programs

Manage leads inside CRM system

Work closely with founders and core team

Maintain lead tracking and reporting

## JOB BENEFITS

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- Incentives on every successful admission
- Flexible schedule
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## SKILLS

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Confident and result-driven mindset

Basic Excel knowledge

Familiarity with MS 365 tools