

WORK VAPOR

Job Link: <https://workvapor.in/jobs/bancassurance-manager-hiring-in-kotak-life-insurance-359212/>

BANCASSURANCE MANAGER HIRING IN KOTAK LIFE INSURANCE

BASE SALARY

INR 150000 - INR 399999

DESCRIPTION

Kotak Life Insurance

Hybrid Work

Vijayawada, Visakhapatnam, Bengaluru

Salary ?1.5 LPA to ?4 LPA

Kotak Life Insurance is hiring for Bancassurance Manager. This is a sales profile in the Banca Channel. Candidates who want sales growth and good incentives can apply. The company also offers career growth.

Contact HR: +91 8976274703

Email: anushree.shetty@kotak.com

Job Work

This profile is for sales support in the partner channel. You will guide partners. You will help them grow business. You will also support lead tracking and sales closure.

- Make sales plan for partners
- Set sales targets
- Help partners generate leads
- Track leads and follow up
- Support sales closure
- Help with upselling
- Help with cross selling
- Support partner training
- Take feedback from partners and customers
- Review sales growth

HIRING ORGANIZATION

Kotak Life Insurance

EMPLOYMENT TYPE

Full-time

JOB LOCATION

India

? Remote work from: India

DATE POSTED

? June 19, 2026

Work Profile

You will work with partners and customers. The role needs good communication. You should be comfortable with sales targets. You should also know how to handle business growth work.

- Lead and motivate partners
- Train partners on process
- Monitor sales progress
- Support channel productivity
- Maintain customer satisfaction

Eligibility

Candidates with graduation can apply. Sales experience in life insurance or bancassurance will be useful.

- Any graduate
- Sales interest required
- Life insurance knowledge preferred
- Banca sales knowledge preferred
- Direct channel sales knowledge preferred

Skills Needed

The company wants candidates with strong sales and relationship handling skills.

- Sales skills
- Life insurance knowledge
- Banca sales
- Bancassurance sales
- Direct channel sales
- Lead generation
- Team coordination
- Communication skills

About The Company

Kotak Life Insurance is a well known insurance company. It works as a part of Kotak Mahindra group. The role is on payroll of Kotak Life.

How To Apply

Interested candidates can share resume on WhatsApp or email. Mention your interest clearly in the message.

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