

WORK VAPOR

Job Link: <https://workvapor.in/jobs/branch-relationship-executive-opening-in-tiptur-361342/>

BRANCH RELATIONSHIP EXECUTIVE OPENING IN TIPTUR

BASE SALARY

INR 250000 - INR 300000

DESCRIPTION

Equitas Small Finance Bank

Tiptur Branch, Third Floor, No 57/58 SNS Plaza, Beside Allamani Complex, B.U Road,
Tiptur – 572201
Hospet, Tumkur, Tiptur
Salary ?2.5 LPA to ?3 LPA

This is a walk-in opening for Branch Relationship Executive. The work is for vehicle finance support and customer relationship handling. Candidates with relevant sales or finance experience can apply.

Contact: +91 9739746724
Contact Person: Chandan G

Work Summary

You will handle customer relationships and vehicle finance lead generation. The role needs good local market contacts and proper follow up. You should be comfortable working with banks, dealers, and customers.

- Build customer pipeline
- Handle vehicle finance leads
- Support new commercial vehicle finance
- Manage customer queries
- Follow up with loan cases
- Collect required documents
- Support cross sell work
- Maintain compliance rules

HIRING ORGANIZATION

Equitas Small Finance Bank

EMPLOYMENT TYPE

Full-time

JOB LOCATION

India

DATE POSTED

? June 24, 2026

Role Details

The company wants candidates who understand used commercial vehicle finance. Good communication and timely document handling are important.

- Used commercial vehicle finance knowledge
- Direct sourcing from dealers and market
- Relationship handling
- First time right documentation
- RBI and policy compliance
- Lead generation for savings accounts
- Lead generation for current accounts
- Lead generation for term deposits
- FASTag cross sell support

Eligibility

Candidates with 1 to 3 years of experience can apply. Experience in OEM, dealer sales, banks, or NBFCs is preferred.

- 1 to 3 years experience
- Graduation not required
- Used commercial vehicle finance experience
- Good local market contacts
- English knowledge
- Regional language fluency

Walk-In Details

Dates are 9th June to 12th June. Time is 9:30 AM to 5:30 PM. Candidates should carry proper documents and attend at the branch location.

About The Company

Equitas Small Finance Bank is a known small finance bank in India. It works on fair and transparent banking. The role is a full-time permanent opening.

Interested candidates can attend the walk-in or contact the HR person directly.

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QUALIFICATIONS

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