WORK VAPOR

Job Link: https://workvapor.in/jobs/brand-collaboration-and-sponsorship-executive/

BRAND COLLABORATION AND SPONSORSHIP EXECUTIVE

BASE SALARY

INR 8000 - INR 30000

DESCRIPTION

Job Role: Business Development Associate (BDA)

Company: Ailfreak Strength Club
Location / Work Mode: 100% Remote – Work From Home
Experience: 0–2 Years
Salary: ?8,000 – ?33,234 per month
Employment Type: Full-time
Freshers: Welcome
Industry: Sales, Marketing and Business Development

Contact Details

Phone / WhatsApp: 9183204329

About the Position

Ailfreak Strength Club is looking for confident and target-oriented Business Development Associates to build brand partnerships and generate business opportunities. The position involves approaching potential partners, pitching projects, negotiating deals and building long-term business relationships.

Key Responsibilities

- Identify and approach potential brands, sponsors and business partners.
- Pitch projects, brands and collaboration opportunities.
- Connect with founders, brand managers and decision-makers.
- Generate leads through calls, emails, LinkedIn and Instagram.
- Present sponsorship and partnership proposals.

HIRING ORGANIZATION

Ailfreak Strength Club

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

- Negotiate commercial terms and coordinate deal closures.
- Follow up with leads and convert them into partnerships.
- Build and maintain long-term business relationships.

Requirements

- Excellent communication, convincing and negotiation skills.
- Confidence in approaching business owners and corporate professionals.
- Basic understanding of sales, marketing and business development.
- Ability to pitch ideas and generate leads.
- Self-motivated and comfortable working remotely.
- Laptop and reliable internet connection.
- Target-oriented mindset and willingness to learn.

Who Can Apply?

- Freshers with strong communication skills.
- Candidates with sales, marketing or business development experience.
- Individuals interested in networking, brand partnerships and business development.

How to Apply

Send your updated resume along with a brief introduction about yourself to **9183204329**.