WORK VAPOR

Job Link: https://workvapor.in/jobs/brand-relationship-manager-382215/

BRAND RELATIONSHIP MANAGER

HIRING ORGANIZATION

Vashi Integrated Solutions Ltd.

BASE SALARY

INR 250000 - INR 650000

EMPLOYMENT TYPE

Full-time

JOB LOCATION

Maharashtra, India

? Remote work from: India

DESCRIPTION

Brand Relationship Manager

Company: Vashi Integrated Solutions Ltd.

Work Mode: Hybrid

Location: Panvel, Maharashtra | Navi Mumbai, Maharashtra | Mumbai, Maharashtra

Job Type: Full Time. Permanent.

Experience: 1 to 6 Years

Salary: ?2.5 Lakh – ?6.5 Lakh Per Year

Apply Now

Email: megha.waghmare@vashiisl.com

Contact: +91 8976972402

Vashi Integrated Solutions Ltd. is hiring Brand Relationship Managers. This is a full-time hybrid position. The role is focused on brand management sales support and business growth. You will work closely with sales teams and brand partners.

The company is looking for candidates with technical knowledge and good relationship management skills. Experience in electrical mechanical or industrial product sales will be preferred.

Job Responsibilities

- Support the Brand Head in managing brand sales.
- Work with Relationship Managers to increase sales.
- Achieve purchase and sales targets.
- Generate new business leads.
- Help close high-value business opportunities.
- Conduct product and technical training.
- Achieve gross profit targets.
- Improve inventory management.
- Build strong relationships with brand partners.
- Handle customer concerns professionally.
- Support business growth across the assigned region.

Eligibility

- B.Tech BE or Diploma in Electrical or Mechanical Engineering.
- Experience of 1 to 6 years.
- Experience in industrial electrical or mechanical product sales is preferred.
- At least 1 year of mechanical product sales experience is also acceptable.
- Good communication skills.
- Good relationship management skills.
- Good analytical and problem-solving skills.

Key Skills

- B2B Sales
- Industrial Sales
- Technical Sales
- Business Development
- Relationship Management
- Sales Operations
- Inventory Management

How to Apply

Send your updated resume by email or contact the Talent Acquisition team for more details.

Email: megha.waghmare@vashiisl.com

Contact: +91 8976972402