

WORK VAPOR

Job Link: <https://workvapor.in/jobs/brand-relationship-manager-remote-vashi-electricals-384808/>

HIRING ORGANIZATION

Vashi Integrated Solutions Limited

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

BRAND RELATIONSHIP MANAGER, REMOTE – VASHI ELECTRICALS

BASE SALARY

INR 250000 - INR 550000

DESCRIPTION

Brand Relationship Manager, Remote – Vashi Electricals

Location: Remote (Work From Home)

Hiring Office: Hyderabad

Job Type: Full-time, Permanent

Experience: 1 to 5 years

Salary: ₹2.5 – ₹5.5 LPA

HR Contact: +91 8976885478

Email: hemanta.pradhan@vashiisl.com

Website: www.vashiisl.com

Vashi Electricals is hiring a Brand Relationship Manager for the SKF Bearings portfolio.

This is a remote opportunity. The role needs strong sales skills and good relationship management. You will work with customers and internal teams to grow business.

Company: Vashi Integrated Solutions Limited

Position: Brand Relationship Manager

You will handle industrial sales and customer coordination. You will also support quotations, orders, and collections. The role needs good communication and regular follow-up.

Key Responsibilities:

- Drive sales growth for SKF Bearings.
- Find new business opportunities.

- Handle customer inquiries.
- Prepare quotations and process orders.
- Support payment collections.
- Coordinate with internal teams.
- Build strong customer relationships.
- Support brand partners.
- Conduct product training sessions.
- Prepare MIS reports.

Eligibility:

- B.E., B.Tech, B.Sc., Diploma, or any graduate.
- 1 to 5 years of experience.
- Experience in industrial product sales is preferred.
- Experience in bearings, motors, switchgears, cables, lighting, solar, panels, meters, or similar products is useful.
- Good communication skills.
- Good negotiation skills.
- Good relationship management skills.

Benefits:

- Work from home.
- Full-time permanent opportunity.
- Work with a trusted industrial brand.
- Career growth opportunities.
- Learning in a fast-moving business environment.

How to Apply:

Send your updated resume to the HR contact below. You can also reach out through email or phone for more details.

HR Contact: +91 8976885478

Email: hemanta.pradhan@vashiisl.com