

WORK VAPOR

Job Link: <https://workvapor.in/jobs/business-development-executive-bde/>

BUSINESS DEVELOPMENT EXECUTIVE (BDE)

BASE SALARY

INR 15000 - INR 30000

DESCRIPTION

Company: Aditek Systems Private Limited
Location: Mumbai , Kolkata , Bihar , Bengaluru
Employment Type: Full-time | Remote

About Us

Aditek Systems Private Limited is a forward-thinking technology company focused on building innovative and scalable software solutions.

We are looking for a motivated Business Development Executive with at least 1 year of sales experience and a passion for technology. The role involves generating new business opportunities, building strong client relationships, and achieving sales targets by effectively presenting our tech solutions.

Responsibilities:

- Identify and develop new business opportunities in the CPaaS and telecom communication sector
- Build and maintain strong relationships with B2B clients and partners
- Conduct product presentations and solution demonstrations
- Achieve monthly and quarterly sales targets
- Prepare sales reports and update CRM regularly

Requirements:

- Minimum 1-year Experience in **CPaaS / SaaS / Telecom / Cloud Communication sales**
- Strong communication and negotiation skills

HIRING ORGANIZATION

Aditek System private Limited

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

DATE POSTED

? April 20, 2026

VALID THROUGH

2027-02-20

- Ability to generate leads and close deals
- Good understanding of enterprise communication solutions
- Self-motivated with a target-driven approach

Benefits:

- Remote work flexibility across India.
- Competitive salary with uncapped commission.
- Career growth opportunities in a growing tech company.
- Product training and a supportive team environment.

*Candidates must reside in the specified location to be eligible for remote work.

*We are Hiring for Multiple Location.

*Candidates from Kolkata are required to work from the office.

How to Apply:

Interested candidates can **Apply** through Indeed or send their resume to **hr@100Coins.co**

Job Type: Full-time

Pay: ₹15,000.00 – ₹30,000.00 per month

Work Location: Remote