

WORK VAPOR

Job Link: <https://workvapor.in/jobs/business-development-executive-convert-leads-sales-growth/>

HIRING ORGANIZATION

Shivacha Technologies

EMPLOYMENT TYPE

Full-time, Part-time

JOB LOCATION

India

? Remote work from: India

DATE POSTED

? April 16, 2026

VALID THROUGH

2027-02-16

BUSINESS DEVELOPMENT EXECUTIVE – CONVERT LEADS SALES GROWTH

BASE SALARY

INR 13000 - INR 62000

DESCRIPTION

Shivacha Technologies

Mohali / Remote | Full-Time | IT & EdTech Sales Role | Lead Conversion Work

Contact: 9058873979

About Work

This job is about talking to students and people who want to learn IT courses. You need to explain courses in simple way and convert interested people into enrollments.

Contact for quick response: 9058873979

Key Responsibilities

- Call and connect with new leads
- Explain IT courses like AI, Blockchain, Web Development
- Guide students to choose right course
- Follow up with interested people daily
- Convert leads into paid enrollments
- Maintain CRM records properly
- Achieve monthly sales targets
- Handle basic objections during calls

Skills Needed

- Good communication skills in Hindi or English
- Basic understanding of sales work

- Confidence in talking to people
- Ability to handle rejection
- Self-motivated and target focused mindset
- Basic computer and WhatsApp use

Who Can Apply

- Graduate or undergraduate any stream
- Freshers with good speaking skills can apply
- Sales or EdTech experience is a plus
- Willing to learn and grow in sales field

Growth Opportunity

This role gives fast career growth. Good performers can become Team Leader or Sales Manager in few months. Earnings also increase with performance.

How to Apply

Send your details on WhatsApp: 9058873979

Include:

- Name
- Experience (if any)
- Short introduction

Pay Details

₹13,000 to ₹62,000 per month

Extra incentives per sale (high earning possible)

Work Type

Full-time role with target-based sales work (remote or Mohali based)