

WORK VAPOR

Job Link: <https://workvapor.in/jobs/business-development-executive-hybrid-job-digi-chai-salary-up-to-3-25-lpa/>

HIRING ORGANIZATION

Digi Chai

EMPLOYMENT TYPE

Full-time

JOB LOCATION

Lucknow, INDIA

? Remote work from: INDIA

DATE POSTED

? February 28, 2026

BUSINESS DEVELOPMENT EXECUTIVE – HYBRID JOB – DIGI CHAI – SALARY UP TO 3.25 LPA

BASE SALARY

INR 12K - INR 30K

DESCRIPTION

Company: Digi Chai

Position: Business Development Executive

Industry: FMCG

Location: Hybrid (Work From Home + On-site at Lucknow, Gomti Nagar)

Employment Type: Full Time, Permanent

Salary: ?1.5 – ?3.25 Lacs P.A.

Openings: 9

HR Contact: 8077533926

hr@digichai.com

Responsibilities

- Strategic prospecting to identify new B2B opportunities
- Field execution and client visits as required
- Build and manage strong B2B relationships
- Product demonstrations and sales presentations

- Negotiation and deal closing with clients
- Market analysis and competitor tracking
- Sales tracking and reporting
- Post-sales coordination with internal teams

Eligibility & Skills

- 0–5 years of experience in sales or business development
- Strong communication and negotiation skills
- Willingness to work in enterprise and B2B sales
- Minimum education: 12th pass

Work Details

- Hybrid job role (Work From Home + On-field work)
- Department: Sales & Business Development
- Role Category: Enterprise & B2B Sales

How to Apply

Send your resume or contact on WhatsApp at 8077533926 or email at hr@digichai.com