

WORK VAPOR

Job Link: <https://workvapor.in/jobs/client-acquisition-executive-field-visits-and-deal-closure/>

CLIENT ACQUISITION EXECUTIVE (FIELD VISITS AND DEAL CLOSURE)

BASE SALARY

INR 11000 - INR 50000

DESCRIPTION

Company: DIGITAL ELFIT
Position: Client Acquisition Executive (Field Visits & Deal Closure)
Industry: IT & Digital Marketing / Google Cloud Partner
Location: Hyderabad, India (On-field visits required)
Employment Type: Full-Time / Part-Time / Contract / Freelance / Internship
Salary: ?11,000 – ?50,000 / Month (Performance-based)
HR Contact: WhatsApp: 9618065734
Email: jobs@elfitarabia.in

DIGITAL ELFIT is looking for motivated client acquisition executives in Hyderabad to meet businesses, pitch IT, digital marketing, and Google Cloud services, and close deals. This role is ideal for candidates with prior sales experience, an active client network, and a confident approach to on-field sales.

Key Responsibilities:

- Visit startups, SMEs, schools, clinics, and real estate prospects in Hyderabad
- Pitch IT, digital marketing, and Google Cloud services to potential clients
- Convert leads into paying clients and maintain client database
- Achieve monthly sales targets and provide weekly progress updates
- Close deals on-site during client visits

Requirements:

DIGITAL ELFIT

HIRING ORGANIZATION

DIGITAL ELFIT

EMPLOYMENT TYPE

Full-time, Part-time, Contractor, Intern

JOB LOCATION

India
? Remote work from: India

DATE POSTED

? March 13, 2026

- Own client/vendor database preferred for faster results
- Own vehicle recommended for client visits
- Prior experience in sales, business development, or client acquisition
- Strong communication, negotiation, and persuasion skills
- Confidence in closing deals independently and achieving targets

Probation & Compensation:

- 3-month probation: Close at least 3 clients or generate ₹10 lakh invoice value
- During probation: 10% of invoice value per client closed
- After probation: Fixed salary + performance-based incentives
- Flexible schedule and work location partially remote for reporting and coordination

How to Apply:

Send your resume and client acquisition experience via WhatsApp to 9618065734 or email jobs@elfitarabia.in