

WORK VAPOR

Job Link: <https://workvapor.in/jobs/corporate-gifting-manager-sales-growth-role-the-natural-wash/>

HIRING ORGANIZATION

The Natural Wash

EMPLOYMENT TYPE

Full-time

JOB LOCATION

Delhi

CORPORATE GIFTING MANAGER – SALES GROWTH ROLE, THE NATURAL WASH

DESCRIPTION

The Natural Wash

North Delhi

Work Mode: In-person

Employment Type: Full-time

Salary: ₹25,000 – ₹40,000 per month

Contact Details

Email: hr@thenaturalwash.com

Phone: 8882212377

Job Overview

This role is about handling corporate clients and selling gifting products in bulk. Work is mainly B2B sales where you connect with companies and close deals for gifting orders. Candidate should be confident in talking and handling clients.

Required Skills

- Sales and business development knowledge
- Lead generation experience
- Good negotiation and closing skills
- Communication skill must be strong
- Ability to handle multiple clients at same time

Experience Needed

- 1 to 4 years experience in corporate sales or FMCG sales
- Experience in gifting or skincare products is good advantage

Key Responsibilities

- Find and connect with corporate clients for bulk gifting
- Generate leads using calls, email, LinkedIn and references
- Explain product as premium gifting solution
- Convert inquiries into confirmed orders
- Handle client requirements for festivals and events
- Suggest gift combinations and packaging ideas
- Maintain strong client relationship for repeat orders
- Coordinate with internal team for order completion
- Track delivery and ensure customer satisfaction
- Visit offices and attend meetings when required

Work Nature

This is a target based sales role. Candidate should be active in client meetings and ready for field and office work both. Focus is on building long term business relationships.

How to Apply

Send resume on email or contact directly on phone number. Shortlisted candidates will be contacted for further interview process.

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