

WORK VAPOR

Job Link: <https://workvapor.in/jobs/corporate-sales-executive-custom-gifting-solutions-341232/>

HIRING ORGANIZATION

Petra Creations Pvt Ltd

EMPLOYMENT TYPE

Full-time

JOB LOCATION

Kochi, India

? Remote work from: India

CORPORATE SALES EXECUTIVE, CUSTOM GIFTING SOLUTIONS

BASE SALARY

? 25000 - ? 30000

DESCRIPTION

Sales Executive

Company Name

Petra Creations Pvt Ltd

Location

Kakkanad, Kochi, Kerala

Work Mode

Hybrid Work

Salary

?25,000 – ?30,000 per month

Job Type

Full-time, Permanent

Experience

1 to 3 Years

Contact Details

Call: +91 8606011191

Email: info@petragifts.com

About the Company

Petra Creations Pvt Ltd makes customized corporate gifts and branding products. The company also works with laser engraving and UV printing.

They are looking for a high-energy Sales Executive. The work is for corporate sales and client handling.

About the Work

This work is focused on business clients. You will talk to companies, schools, and SMEs. You will also help with visits, quotations, and deal closing.

The role needs confidence, communication, and regular field work.

Key Responsibilities

Lead Generation

- Find new corporate clients
- Contact SMEs and educational institutions
- Reach out for gifting requirements
- Build new business opportunities

Client Visits and Sales

- Meet HR managers and procurement heads
- Visit business owners in person
- Show product catalogue clearly
- Present trophies, apparels, and onboarding kits
- Explain branding options like laser engraving and UV printing

Client Management

- Maintain existing client accounts
- Support repeat business
- Keep clients satisfied
- Handle inquiries and follow-ups
- Prepare quotations and close deals

Market Work

- Follow gifting market trends
- Check competitor offerings
- Support better market planning

Required Skills

- Good communication in local language and English
- Strong persuasive skills
- Sales target experience
- B2B or field sales experience
- Basic CRM and MS Office knowledge
- Excel and WhatsApp for Business knowledge
- Two-wheeler required
- Valid driving license required

What They Want

- Independent working style
- Ability to manage daily field visits
- Comfort with remote-first work
- Strong confidence in client meetings
- Good sales drive

Why Join

- Remote-first flexibility
- Strong incentive structure
- Wide product range
- Growth opportunity in a fast-growing industry

How to Apply

Interested candidates can contact the number or email below.

Contact Details

Petra Creations Pvt Ltd

Phone: +91 8606011191

Email ID: info@petragifts.com