

WORK VAPOR

Job Link: <https://workvapor.in/jobs/driver-and-customer-onboarding-executive-hyderabad/>

HIRING ORGANIZATION

Bozzo Cabs Pvt. Ltd.

EMPLOYMENT TYPE

Full-time

DATE POSTED

? October 7, 2026

JOB LOCATION

560001, Hyderabad, Telangana, India

DRIVER AND CUSTOMER ONBOARDING EXECUTIVE – HYDERABAD

BASE SALARY

INR 8000 - INR 12000

DESCRIPTION

Job Role: Driver & Customer Onboarding Executive

Company: Bozzo Cabs Pvt. Ltd.

Location: Hyderabad

Work Type: Field Sales / On-Site

Job Type: Full-Time

Salary: ₹8,000–₹12,000 per month + Performance Incentives

Experience: 0–3 Years

Qualification: 10+2 / Any Graduate

Languages: Telugu, Hindi and English

Contact Details:

Email: info@bozzocab.com

Bozzo Cabs is hiring a **Driver & Customer Onboarding Executive** for its Hyderabad operations. The role focuses on building the driver-partner network and onboarding new partners to the platform.

The position includes calling, field activities and partner coordination. Freshers can apply if they have good communication skills and are comfortable working with targets.

Key Responsibilities

- Identify Bike, Auto and Car driver partners.
- Call and engage potential driver partners.
- Explain the platform, benefits and onboarding process.
- Generate and follow up on driver leads.
- Help partners register on the Driver App.

- Assist with KYC and vehicle documents.
- Coordinate with the verification team.
- Follow up with interested and pending partners.
- Help new partners understand the app.
- Ensure onboarded partners become active.
- Follow up for their first ride.
- Maintain daily onboarding records and reports.
- Support field-level driver acquisition activities.

Candidate Requirements

- Confident in speaking with people.
- Good convincing and relationship-building skills.
- Comfortable with outbound calls.
- Target-oriented and persistent with follow-ups.
- Comfortable using smartphones and mobile apps.
- Able to maintain basic Excel or Google Sheets records.
- Comfortable with phone-based and field activities.
- Willing to work in a fast-paced startup environment.

Eligibility

- 0–3 years of experience.
- Freshers can apply.
- Strong communication skills are required.
- 10+2 or any graduate qualification is accepted.
- Telugu, Hindi and English are required.

Relevant Experience

Experience in these areas will be an advantage:

- Telecalling
- Field Sales
- Business Development
- Delivery Partner Acquisition
- Ride-Hailing / Mobility
- Driver Onboarding

Growth Opportunities

- Hands-on experience in partner acquisition.
- Exposure to ground operations and mobility.
- Experience in sales and conversion.
- Driver relationship management exposure.
- Operations MIS and performance management.
- High-performing team members may grow into Senior Executive, Team Leader or Operations positions.

How to Apply

Send your updated CV/Resume to info@bozzocab.com.

