WORK VAPOR

Job Link: https://workvapor.in/jobs/e-commerce-business-development-executive/

E-COMMERCE BUSINESS DEVELOPMENT EXECUTIVE

BASE SALARY

INR 35000 - INR 40000

DESCRIPTION

Job Role: E-Commerce Business Development Executive (BDE)

Company: Buzzmint Media Pvt Ltd
Location: Work From Home – Delhi-Based Candidates Only
Salary: ?35,000–?40,000 per month
Incentives: Additional Performance-Based Incentives
Experience: Minimum 1 Year
Industry: E-Commerce, Digital Marketing, and Business Development
Key Requirement: Strong Knowledge of Amazon Marketplace
Job Type: Full-Time

Contact Details

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Call / WhatsApp: 9810378008

About the Job

Buzzmint Media is hiring an E-Commerce Business Development Executive. The role focuses on finding clients and selling Amazon marketplace services. Candidates must have strong Amazon Marketplace knowledge and sales experience.

Key Responsibilities

- Generate leads through LinkedIn, Google, email, and cold calling.
- Identify e-commerce brands and potential clients.
- Pitch Amazon account management and PPC services.
- Promote product listing and catalog management services.

HIRING ORGANIZATION

Buzzmint Media Pvt Ltd

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

- Conduct client meetings and sales presentations.
- Handle negotiations and close deals.
- Build long-term client relationships.
- Track leads, follow-ups, and sales performance.
- Meet monthly sales and revenue targets.

Requirements

- At least 1 year of experience in B2B sales, lead generation, or business development.
- Strong knowledge of Amazon Marketplace is mandatory.
- Understanding of Amazon PPC and account management.
- Knowledge of catalog management and e-commerce growth services.
- Experience with LinkedIn prospecting and lead generation tools.
- Good communication, negotiation, and closing skills.
- Ability to generate leads and convert them into paying clients.
- Delhi-based candidates only.

Salary & Benefits

- Monthly salary of ?35,000–?40,000.
- Additional incentives.
- Work from home.
- Career growth opportunities.
- Opportunity to work with growing e-commerce brands.

How to Apply

Send your updated resume by email or contact the recruiter directly.

Email: anjali@buzzmintmedia.com
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