

WORK VAPOR

Job Link: <https://workvapor.in/jobs/education-counsellor-online-learning/>

HIRING ORGANIZATION

Classic Learn

EMPLOYMENT TYPE

Full-time

DATE POSTED

? October 3, 2026

JOB LOCATION

? Remote work from: India

EDUCATION COUNSELLOR – ONLINE LEARNING

BASE SALARY

INR 10000 - INR 12000

DESCRIPTION

Job Role: **Education Counsellor – Target Based**

Company: Classic Learn

Position: Education Counsellor

Work Type: Work From Home / Online

Working Days: Tuesday to Sunday

Working Hours: 11:00 AM – 8:00 PM

Weekly Off: Monday

Salary: Fixed + Variable | Up to ?10,000/month

Contact: 7983020261

About Classic Learn

Classic Learn is an online education platform. It offers practical learning programs for students.

The programs include **Robotics, Coding, AI, Data Science and IoT.**

Job Responsibilities

- Handle student and parent enquiries through calls and WhatsApp.
- Counsel parents and students about Classic Learn courses.
- Explain course details and fees.
- Explain the curriculum and projects.
- Explain the enrollment process.
- Follow up with interested leads.
- Maintain regular communication with leads.

- Convert enquiries into paid enrollments.
- Maintain lead and follow-up records in the CRM.
- Achieve daily, weekly and monthly enrollment targets.
- Work to improve lead conversion and enrollment numbers.

Salary Structure

- **Fixed Salary + Performance-Based Variable**
- **Total earning up to ₹10,000/month**
- Earnings depend on target achievement.
- Variable pay is linked to individual performance.
- Successful enrollments affect variable earnings.
- Higher performance may lead to higher variable earnings as per the company's incentive structure.

Requirements

- Good communication skills in **Hindi and English**.
- Confident communication with parents and students.
- Good counselling skills.
- Good convincing skills.
- Comfortable working with sales targets.
- Basic computer knowledge.
- Basic WhatsApp and internet knowledge.
- Previous experience in education counselling, telecalling or sales is preferred.
- **Freshers with good communication skills and a target-oriented attitude can also apply.**
- Smartphone or laptop required for work from home.
- Stable internet connection required.

Ideal Candidate

The ideal candidate should be **target-oriented, confident, disciplined and responsible**.

The candidate should communicate well with parents and students. The candidate should also be able to convert genuine enquiries into enrollments.

How to Apply

Interested candidates can WhatsApp their Resume/CV at 7983020261.

Join Classic Learn and build your career in EdTech, Robotics & AI.

Benefits

- **Work from home**

Experience

- **Education sales: 1 year required**

Work Location: Remote

