

WORK VAPOR

Job Link: <https://workvapor.in/jobs/home-loan-sales-executive-361339/>

HIRING ORGANIZATION

SBICAP Securities

EMPLOYMENT TYPE

Full-time

JOB LOCATION

India

? Remote work from: India

DATE POSTED

? June 24, 2026

HOME LOAN SALES EXECUTIVE

BASE SALARY

INR 100000 - INR 275000

DESCRIPTION

SBICAP Securities

Hybrid Work

Locations: Pune, Sangli, Kolhapur, Satara, Solapur, Baramati

Salary ?1 LPA to ?2.75 LPA

SBICAP Securities is hiring for Home Loan Sales Executive and Home Loan Relationship Manager. This is a sales profile in home loan business. Graduation is mandatory.

Candidates should be ready for client visits and target based work.

Contact Person: Chintan Darji

Contact Number: +91 8733059178

Email: Chintan.Darji@sbicapsec.com

Job Summary

You will generate home loan leads from market and different channels. You will also handle client meetings and loan related follow-up work. The role needs good communication and proper documentation support.

- Generate home loan leads
- Build client relationships
- Handle repeat business
- Support referral business
- Arrange loan events
- Handle product queries
- Solve service issues
- Verify documents
- Process loan files
- Coordinate sanction work

- Coordinate disbursement work
- Meet business targets

Work Details

This is a field and client handling profile. You will meet customers and support them through the loan process. Good relationship building is important. You should also be able to manage sales activities properly.

- Meet clients
- Handle loan file work
- Support loan sanction process
- Support disbursement process
- Give personalized service
- Achieve sales targets

Eligibility

Candidates must be graduates. Experience in home loan or related finance work will help.

- Graduation mandatory
- Home loan knowledge preferred
- Housing finance knowledge preferred
- Loan against property knowledge preferred
- Mortgage knowledge preferred
- Good communication skills

Skills Needed

The company wants candidates with sales and loan handling knowledge. Customer relationship and follow-up ability are important.

- Home loan
- Housing finance
- Loan against property
- Housing loan
- Mortgage
- Property loan
- LAP
- Affordable housing
- Home finance

How To Apply

Interested candidates should share updated resume with current location and compensation details. You can contact directly for more information.

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