

WORK VAPOR

Job Link: <https://workvapor.in/jobs/home-loan-sales-executive-in-pune-375416/>

HIRING ORGANIZATION

Sbicap Securities

EMPLOYMENT TYPE

Temporary

JOB LOCATION

Maharashtra, India

? Remote work from: India

HOME LOAN SALES EXECUTIVE IN PUNE

DESCRIPTION

Home Loan Sales Executive – SBICAP – SBI Home Loans

Sbicap Securities

Sbicap Securities is hiring for a **Home Loan Sales Executive** position. This is a **hybrid** role. The location is **Pune, Maharashtra**. The company has shared **50 openings**.

This role is for candidates with **1 to 6 years** of experience. The post mentions home loan sales and relationship work. The company is looking for people who can handle leads, client follow-up, and loan processing support.

Contact Details

Email: Chintan.Darji@sbicapsec.com

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Job Highlights

- Position: Home Loan Sales Executive / Home Loan Relationship Manager
- Company: Sbicap Securities
- Work mode: Hybrid
- Location: Pune, Maharashtra
- Experience: 1 to 6 years
- Openings: 50
- Employment type: Full Time, Temporary / Contractual
- Industry: Banking
- Department: BFSI, Investments & Trading
- Role category: BFSI, Investments & Trading – Other

Job Overview

SBICAP Securities Ltd is part of the State Bank Group. The company works in broking and distribution. In this role, you will support home loan sales and client handling.

You will generate leads, meet clients, and help with documents and loan processing. You will also support sanction and disbursement coordination.

Key Responsibilities

- Generate home loan leads from open market and other channels
- Build and maintain client relationships
- Support repeat business and referrals
- Plan and implement sales activities to achieve targets
- Arrange loan events
- Handle product queries and service issues
- Meet clients and verify documents
- Process files and coordinate for loan sanction and disbursement
- Give personalized service to clients
- Achieve business targets

Education

- Graduation is mandatory
- UG: Any Graduate

Key Skills

- Sales

How to Apply

Interested candidates should send their updated resume to the email shared in the post. They should also include current location and compensation details.

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About the Company

SBI Securities is a wholly owned subsidiary of SBI Capital Markets Ltd. It is part of the State Bank Group and works in investment solutions and financial services.