

WORK VAPOR

Job Link: <https://workvapor.in/jobs/industrial-sales-executive-field-and-remote-work/>

HIRING ORGANIZATION

CONFIDENTIAL

EMPLOYMENT TYPE

Full-time, Part-time

JOB LOCATION

? Remote work from: India

DATE POSTED

? April 13, 2026

VALID THROUGH

2027-02-13

INDUSTRIAL SALES EXECUTIVE- FIELD AND REMOTE WORK

DESCRIPTION

Work From Home + Field Visits | PAN India Travel | 2–6 Years Experience

For quick details, contact directly:

Email: fontyhr@fontyscs.com

Phone/WhatsApp: 9203406117

About the Role

This role is for experienced candidates in **sales of industrial or MHE products**. Work includes meeting clients, promoting products, and closing deals. It is suitable for professionals who are comfortable with **field work and travel** along with remote coordination.

Key Responsibilities

- Identify new **business opportunities and markets**
- Manage and grow **existing customer accounts**
- Promote **MHE products and solutions**
- Conduct **client meetings, site visits, and presentations**
- Prepare **quotations and negotiate deals**
- Achieve **sales targets and revenue goals**
- Coordinate with teams for **smooth delivery and execution**
- Track **market trends and competitor activity**

Eligibility Criteria

- **2–6 years experience** in sales (MHE / industrial sector preferred)
- Qualification: **Diploma / BE / B.Tech (Mechanical / Electrical)**
- Strong **communication and negotiation skills**
- Ability to build **client relationships**
- Willingness to travel **across India**

Work Details

- Work from home with **regular field visits**
- Opportunity to work in **industrial sales domain**
- Exposure to **client handling and business growth**

How to Apply

Interested candidates can apply directly by:

Email: fontyhr@fontyscs.com

Phone/WhatsApp: **9203406117**