

WORK VAPOR

Job Link: <https://workvapor.in/jobs/inside-sales-executive-client-calls-and-appointments/>

HIRING ORGANIZATION

Expedite Informatics

EMPLOYMENT TYPE

Full-time

JOB LOCATION

India

? Remote work from: India

DATE POSTED

? March 14, 2026

INSIDE SALES EXECUTIVE – CLIENT CALLS AND APPOINTMENTS

BASE SALARY

INR 10000 - INR 36000

DESCRIPTION

Company: Expedite Informatics

Position: Inside Sales Executive

Industry: Healthcare / Sales

Location: Kharadi, Pune, Maharashtra (Work From Office)

Employment Type: Full-time, Permanent, Fresher

Salary: ?10,000 – ?36,000 per month

HR Contact: +91 96655 66357

Email: sayaji@expediteinformatics.com

Key Responsibilities:

- Contact prospective clients through phone calls and handle walk-in inquiries
- Explain services and benefits to interested customers
- Convert leads into appointments through regular follow-ups
- Maintain records of calls, leads, and follow-up details in CRM or Google Sheets
- Coordinate with the clinic operations team for scheduling appointments
- Support promotional calling campaigns and collect customer feedback

Requirements:

- Recent graduate or final-year student (any stream)

- Good communication skills in Hindi and English (Marathi is a plus)
- Confident and persuasive communication style
- Basic knowledge of Google Sheets or MS Excel
- Willing to work full-time from the office

Work Details:

- Shift: 10:00 AM – 7:00 PM
- Working Days: 6 days a week (Sunday working)
- Location: Kharadi, Pune

Benefits & Learning:

- Structured training in inside sales and client communication
- Internship or full-time certificate based on performance
- Experience working with a fast-growing health & wellness startup
- Supportive and growth-focused work environment

How to Apply:

Send your resume to sayaji@expediteinformatics.com or contact via WhatsApp/Call at +91 96655 66357