

# WORK VAPOR

Job Link: <https://workvapor.in/jobs/it-services-business-development-manager/>

## HIRING ORGANIZATION

SoftleoAI

## EMPLOYMENT TYPE

Full-time

## JOB LOCATION

India

## DATE POSTED

? March 13, 2026

# IT SERVICES BUSINESS DEVELOPMENT MANAGER

## BASE SALARY

INR 60000 - INR 70000

## DESCRIPTION

**Company:** SoftleoAI  
**Position:** Business Development Manager (BDM)  
**Industry:** IT Services / Software Development  
**Location:** In-person, Mohali  
**Employment Type:** Full-time, Permanent  
**Salary:** ?60K – ?70K/Month  
**Email:** [sumitkapil@softleoai.com](mailto:sumitkapil@softleoai.com)  
**HR Contact:** 9815534305

### Key responsibilities:

- Identify and generate new business opportunities in IT services
- Build and maintain strong client relationships
- Handle lead generation via LinkedIn, email campaigns, and other platforms
- Understand client requirements and coordinate with technical teams
- Prepare proposals, presentations, and close deals
- Achieve monthly and quarterly sales targets

### Required skills & experience:

- 4+ years experience in IT services sales or business development

- Strong communication and negotiation skills
- Familiarity with LinkedIn, Upwork, Fiverr, or other lead generation channels
- Self-motivated and target-oriented mindset

**Benefits:**

- Competitive salary + attractive incentives
- Opportunity to work with international clients
- Career growth in a fast-growing IT company
- Supportive and collaborative team
- Food provided, paid time off, work from home

**How to Apply:**

Send your resume to [sumitkapil@softleoai.com](mailto:sumitkapil@softleoai.com)