

WORK VAPOR

Job Link: <https://workvapor.in/jobs/join-digitrix-solutions-as-business-development-executive-367765/>

HIRING ORGANIZATION

Digitrix Solutions

EMPLOYMENT TYPE

Full-time

JOB LOCATION

Delhi NCR, India

? Remote work from: India

DATE POSTED

? June 28, 2026

JOIN DIGITRIX SOLUTIONS AS BUSINESS DEVELOPMENT EXECUTIVE

BASE SALARY

INR 5000 - INR 18000

DESCRIPTION

Business Development Executive

Company Name: Digitrix Solutions

Job Type: Full-time

Location: Delhi NCR

Salary: ₹5,000 – ₹18,000 per month

Experience: 0-2 Years

Work Mode: Remote / Hybrid Available

Digitrix Solutions is hiring Business Development Executives. Freshers with good communication skills can also apply. This is a good opportunity to start a career in sales and business development.

Contact Details

Email: info@digitrixsolutions.in

Website: digitrixsolutions.in

Digitrix Solutions is a growing digital marketing and web development company. The company helps businesses improve their online presence. It provides services like website development digital marketing SEO social media management branding and software solutions.

The company is looking for motivated candidates. You will connect with clients and help generate new business opportunities. You will also support the growth of the company through client acquisition and relationship building.

Key Responsibilities

- Generate leads through LinkedIn
- Generate leads through cold calling
- Use email marketing for outreach
- Find prospects through social media
- Research potential clients
- Schedule meetings with prospects
- Conduct introductory calls
- Understand client requirements
- Share proposals and quotations
- Negotiate and close deals
- Follow up with leads regularly
- Build long-term client relationships
- Achieve monthly sales targets
- Identify upselling opportunities
- Maintain CRM records
- Prepare sales reports

You will work closely with potential clients. You will understand their business needs and suggest suitable services. Good communication and regular follow-ups will be important for success in this role.

Required Skills

- Good communication skills
- Good interpersonal skills
- Lead generation knowledge
- Basic sales knowledge
- Client relationship management skills
- Negotiation skills
- Presentation skills
- Problem-solving skills
- Knowledge of digital marketing services
- Knowledge of website development services
- Knowledge of Microsoft Office
- Knowledge of Google Workspace
- Ability to work independently
- Ability to work in a team

Educational Qualification

- Bachelor's degree in Business Administration Marketing Management or related field
- MBA in Marketing is an added advantage

Candidates with experience in IT sales digital marketing sales or website sales will have an advantage. Knowledge of LinkedIn Sales Navigator and proposal creation will also be helpful.

Benefits

- Competitive salary package
- Attractive incentives
- Performance-based bonuses
- Career growth opportunities
- Learning and development programs
- Flexible working environment
- Opportunity to work with company leadership

Digitrix Solutions believes in innovation and growth. Team members get opportunities to learn and improve their skills. Good performance is appreciated and rewarded.

How To Apply

Interested candidates can send their updated resume using the contact details below.

Contact Details

Email: info@digitrixsolutions.in

Website: digitrixsolutions.in

Company: Digitrix Solutions

Subject Line: Application for Business Development Executive – [Candidate Name]

Work Location: Delhi NCR

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