

WORK VAPOR

Job Link: <https://workvapor.in/jobs/lead-generation-executive-mumbai-linkedin-and-email-outreach/>

HIRING ORGANIZATION

Intellics Global Services Mumbai

EMPLOYMENT TYPE

Full-time

DATE POSTED

? September 5, 2026

JOB LOCATION

Maharashtra, India

? Remote work from: India

LEAD GENERATION EXECUTIVE, MUMBAI | LINKEDIN AND EMAIL OUTREACH

DESCRIPTION

Lead Generation Executive

Intellics Global Services Mumbai is hiring a Lead Generation Executive. The position is based in Chakala, Mumbai, Maharashtra. Candidates with 1 to 4 years of experience can apply.

Work Mode: Work From Office / Hybrid

Experience: 1 to 4 years

Salary: Not Disclosed

Contact: +91 7828007182

The candidate will manage lead generation activities across different industries. The work includes LinkedIn outreach, email campaigns, client follow-ups, and lead tracking.

Key Responsibilities

- Act as the primary contact for lead generation activities.
- Create and manage LinkedIn outreach programs.
- Connect with existing clients for new requirements.
- Create and manage email campaigns.
- Work on lead generation campaigns across industries.
- Build strong client relationships through regular follow-ups.
- Conduct client review meetings.
- Track daily lead generation performance.
- Prepare lead dashboards and performance reports.
- Provide hiring progress updates and market insights.
- Generate leads through LinkedIn and Naukri.
- Use referrals and internal databases for lead generation.

Requirements

- 1 to 4 years of relevant experience.
- Experience in lead generation campaigns.
- Knowledge of LinkedIn outreach.
- Experience with email marketing campaigns.
- Good client management skills.
- Strong communication and follow-up skills.
- Ability to monitor lead generation performance.
- Knowledge of recruitment or staffing services is useful.
- Any graduate qualification.

Interested candidates can call or WhatsApp the hiring team. Updated CVs can also be shared by email at anjali.malvi@intellicsglobal.com. Contact: +91 7828007182