

WORK VAPOR

Job Link: <https://workvapor.in/jobs/neet-ug-counsellor-%e2%82%b918000-medical-admissions/>

HIRING ORGANIZATION

Medsure

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

NEET UG COUNSELLOR – ₹18,000 – MEDICAL ADMISSIONS

BASE SALARY

INR 18000 - INR 20000

DESCRIPTION

NEET UG Counsellor – ₹18,000 Monthly – Medical Admissions

Company: Medsure

Position: NEET UG Counsellor / Admission Counsellor

Location: Remote

Salary: From ₹18,000 per month + Performance-Based Incentives

Experience: 1–3 years preferred

Employment Type: Full Time

Working Days: 6 days a week

Medsure is looking for a confident and target-oriented NEET UG Counsellor. The position involves guiding students and parents through MBBS and BDS admissions.

Contact: +91 8882569159

Key Responsibilities

- Counsel NEET UG aspirants and parents.
- Explain MBBS and BDS admission processes.
- Understand NEET score, rank, category, domicile, and budget.
- Understand student college preferences.
- Explain MCC and State Counselling.
- Explain AIQ, State Quota, and Deemed Universities.
- Explain Private Medical College admission options.
- Guide students through registration and choice filling.
- Explain seat allotment, reporting, and documentation.
- Analyse student profiles.
- Suggest suitable college and course options.

- Handle inbound and outbound calls.
- Handle WhatsApp enquiries and digital leads.
- Follow up with prospective students.
- Maintain follow-up schedules.
- Convert qualified leads into counselling clients.
- Maintain student records in CRM or Excel.
- Coordinate with counselling and operations teams.
- Stay updated with NEET UG counselling information.
- Meet calling, counselling, and conversion targets.
- Maintain professional relationships with students and parents.

Eligibility Criteria

- 1–3 years of relevant experience is preferred.
- Freshers can apply with excellent communication skills.
- Strong Hindi and English communication skills.
- Good counselling and convincing abilities.
- Good negotiation skills.
- Understanding of NEET UG admissions is preferred.
- Strong follow-up and lead conversion skills.
- Comfortable speaking with students and parents.
- Basic CRM and Excel knowledge.
- Basic Google Workspace knowledge.
- Good WhatsApp handling skills.
- Self-motivated and disciplined.
- Comfortable working independently from home.
- Target-oriented approach is required.

Preferred Experience

- NEET UG Counselling
- MBBS/BDS Admission Counselling
- Medical Education Consultancy
- Education Sales
- Career Counselling
- EdTech
- Telecalling
- Lead Conversion

Benefits

- Work from home.
- Fixed monthly salary.
- Performance-based incentives.
- Company-provided leads.
- Training on NEET UG counselling.
- Flexible remote work environment.
- Growth opportunities in medical education.
- Performance-based career growth.

Work Details

- Work Mode: Remote.

- Employment: Full Time.
- Working Days: 6 days a week.
- Working hours: As per company requirement.

How to Apply

Interested candidates can share their CV on WhatsApp.

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