

# WORK VAPOR

Job Link: <https://workvapor.in/jobs/permanent-remote-appointment-setter-high-ticket-sales-%e2%82%b92-3l-year/>

## HIRING ORGANIZATION

Dev Gadhvi Creations Pvt Ltd

## EMPLOYMENT TYPE

Full-time

## JOB LOCATION

IN

? Remote work from: IN

## DATE POSTED

? February 13, 2026

## REMOTE BDR / APPOINTMENT SETTER

### BASE SALARY

INR 180000 - INR 360000

### DESCRIPTION

**Company:** Dev Gadhvi Creations Pvt Ltd

**Position:** Appointment Setter

**Industry:** Business Coaching / Personal Growth / Sales

**Location:** Remote (Work From Anywhere in India)

**Employment Type:** Full-time, Permanent

**Salary:** ?1.8 – ?3.6 LPA (?2-3 LPA Offered)

**HR Contact:** [sandip.jadhav@devgadhvi.com](mailto:sandip.jadhav@devgadhvi.com)

### Key Responsibilities

#### Lead Engagement & Qualification

- Make 100-150 cold calls daily
- Engage leads via phone, WhatsApp, email, and social media
- Qualify prospects using Budget, Authority, Need, Timeline framework
- Understand pain points and transformation goals

#### Appointment Setting

- Schedule 5-6 qualified appointments daily for Sales Closers
- Maintain detailed CRM records
- Send confirmations and reminders
- Achieve 60-80%+ show-up rate

## Pipeline Management

- Nurture leads across multiple touchpoints
- Handle objections confidently
- Coordinate seamless handoff to sales team
- Submit daily performance reports

## Skills & Requirements

- 1-3 years experience in appointment setting / inside sales / BDR
- Strong Hindi & English communication skills
- Proven appointment target achievement
- Comfortable with high-volume outreach
- CRM, Google Workspace & WhatsApp Business proficiency
- Resilient, target-driven, persuasive personality

## Additional Information

- Clear growth path: Senior Setter ? Team Lead ? Sales Closer
- 100% remote with flexible hours
- Annual increments based on performance
- Access to premium training programs
- Mentorship from senior sales professionals
- Immediate joiners preferred

## How to Apply

Send your resume and 60-second intro video to [sandip.jadhav@devgadhi.com](mailto:sandip.jadhav@devgadhi.com)

Subject Line: Appointment Setter Application – Your Name – I Book Dreams, Not Just Calls