

WORK VAPOR

Job Link: <https://workvapor.in/jobs/permanent-remote-appointment-setter-high-ticket-sales-%e2%82%b92-3l-year/>

HIRING ORGANIZATION

Dev Gadhvi Creations Pvt Ltd

REMOTE BDR / APPOINTMENT SETTER

EMPLOYMENT TYPE

Full-time

BASE SALARY

INR 180000 - INR 360000

JOB LOCATION

IN

? Remote work from: IN

DATE POSTED

? February 13, 2026

DESCRIPTION

Company: Dev Gadhvi Creations Pvt Ltd

Position: Appointment Setter

Industry: Business Coaching / Personal Growth / Sales

Location: Remote (Work From Anywhere in India)

Employment Type: Full-time, Permanent

Salary: ₹1.8 – ₹3.6 LPA (₹2-3 LPA Offered)

HR Contact: sandip.jadhav@devgadhvi.com

Key Responsibilities

Lead Engagement & Qualification

- Make 100-150 cold calls daily
- Engage leads via phone, WhatsApp, email, and social media
- Qualify prospects using Budget, Authority, Need, Timeline framework
- Understand pain points and transformation goals

Appointment Setting

- Schedule 5-6 qualified appointments daily for Sales Closers
- Maintain detailed CRM records
- Send confirmations and reminders
- Achieve 60-80%+ show-up rate

Pipeline Management

- Nurture leads across multiple touchpoints
- Handle objections confidently
- Coordinate seamless handoff to sales team
- Submit daily performance reports

Skills & Requirements

- 1-3 years experience in appointment setting / inside sales / BDR
- Strong Hindi & English communication skills
- Proven appointment target achievement
- Comfortable with high-volume outreach
- CRM, Google Workspace & WhatsApp Business proficiency
- Resilient, target-driven, persuasive personality

Additional Information

- Clear growth path: Senior Setter ? Team Lead ? Sales Closer
- 100% remote with flexible hours
- Annual increments based on performance
- Access to premium training programs
- Mentorship from senior sales professionals
- Immediate joiners preferred

How to Apply

Send your resume and 60-second intro video to sandip.jadhav@devgadhi.com

Subject Line: Appointment Setter Application – Your Name – I Book Dreams, Not Just Calls