

WORK VAPOR

Job Link: <https://workvapor.in/jobs/relationship-manager-in-giridih-banking-financial-services/>

RELATIONSHIP MANAGER IN GIRIDIH – BANKING && FINANCIAL SERVICES

JOB LOCATION

Giridih, Jharkhand, India

DESCRIPTION

We are looking for a dynamic Relationship Manager in Giridih to drive our banking solutions and services to customers. This role involves a 360-degree banking approach, ensuring customer satisfaction while maintaining a balance between business growth and ethical banking practices.

Key Responsibilities:

- Customer Engagement – Build strong relationships with Giridih clients, offering them tailored financial solutions based on their needs.
- Business Development – Grow the Giridih bank branch customer base and wallet share by cross-selling and upselling banking products.
- Product Offerings – Provide saving solutions, loans, overdrafts, investments, trade solutions, and wealth management services.
- Portfolio Management – Ensure portfolio growth while maintaining compliance with banking policies.
- Collaboration – Work with internal teams to provide customers with best-in-class service.
- Compliance & Ethics – Uphold the core philosophy of being Fair to the Bank and Fair to the Customer in all engagements.

Qualifications & Skills:

- Education: MBA or Bachelor's degree in any field.
- Experience: 2-6 years in relationship management, business development, or related roles.
- Communication: Strong oral and written communication skills.
- Locality: Should be local or native from Giridih Jharkhand

HIRING ORGANIZATION

BFSI

EMPLOYMENT TYPE

Full-time, Part-time

BASE SALARY

INR 18,000 - INR 26,000

DATE POSTED

? March 21, 2025

VALID THROUGH

2026-07-18

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- Teamwork: Ability to collaborate with various teams for customer support.
- Sales Strategy: Ability to develop and implement sales and customer relationship strategies.
- Market Awareness: Monitor industry trends and customer preferences to enhance banking solutions.

Job Details:

- Industry: Banking & Financial Services job in Giridih
- Department: Relationship Management / Sales
- Employment Type: Full-Time, Permanent

Join our team as a Relationship Manager job in Giridih and embark on an exciting journey of growth, innovation, and customer excellence! This is your opportunity to build meaningful relationships, provide personalized financial solutions, and make a real impact by working in banking sector.