

WORK VAPOR

Job Link: <https://workvapor.in/jobs/remote-academic-counsellor-education-programs-%e2%82%b935k-%e2%82%b950k-unlimited-incentives/>

HIRING ORGANIZATION

LawSikho

EMPLOYMENT TYPE

Full-time

JOB LOCATION

IN

? Remote work from: IN

DATE POSTED

? February 13, 2026

REMOTE ACADEMIC COUNSELLOR (EDUCATION PROGRAMS)

BASE SALARY

INR 35000 - INR 50000

DESCRIPTION

Company: LawSikho

Position: Academic Counsellor / Closure Specialist

Industry: EdTech / Professional Course Sales

Location: 100% Remote (Laptop Mandatory)

Employment Type: Full-time

Salary: ₹35K – ₹50K per month + Unlimited Incentives

Openings: 12

Date of Joining: 17th February (Tuesday)

HR Contact: 6000822898 (WhatsApp Only – Subhan)

Key Responsibilities

- Make 100–120 warm calls daily (no cold calling)
- Handle 5–7 detailed counselling calls (20–25 minutes each)
- Conduct virtual meetings with decision-makers
- Follow up via email and WhatsApp
- Update CRM and coordinate with internal teams
- Use consultative selling approach to drive conversions
- Ensure smooth admissions process

Skills & Requirements

- Mandatory experience in Professional Course Sales
- Strong communication and persuasion skills
- Experience in handling warm leads and closures
- Comfortable working with CRM tools
- Self-driven and target-oriented
- Must have personal laptop and stable internet

Additional Information

- Working Hours: 10 AM – 8 PM (Sunday to Thursday)
- Weekly Off: Friday & Saturday
- No leaves allowed for first 90 days
- 2 leaves per month after 90 days
- Salary Date: 3rd/4th of every month (Cycle: 26th–25th)
- Unlimited performance-based incentives

How to Apply

WhatsApp (Message Only) at 6000822898 to connect with HR