

WORK VAPOR

Job Link: <https://workvapor.in/jobs/remote-career-success-consultant-372776/>

HIRING ORGANIZATION

Confidential

EMPLOYMENT TYPE

Contractor

JOB LOCATION

? Remote work from: India

REMOTE CAREER SUCCESS CONSULTANT

BASE SALARY

INR 125000 - INR 350000

DESCRIPTION

Career Success Consultant | Work From Home

This is a 100% work-from-home opening. The role combines career counselling sales customer success and content creation. You will guide candidates and employers through consultation sessions. You will also help them choose the right paid services. Women candidates and women returning to work are preferred.

Contact Details

Email: jaymini@talentplus.co.in

Job Details

- Company: Confidential Company
- Hiring By: Talentplus Solutions
- Position: Career Success Consultant
- Job Type: Full Time
- Work Mode: Remote
- Hiring Office: Pune
- Experience: 0 to 5 Years
- Salary: ₹1.25 to ₹3.5 LPA
- Openings: 2

About the Work

You will talk with candidates and employers in scheduled sessions. You will understand their needs and suggest the right services. You will also help with career planning resume improvement interview preparation and job search guidance.

This role also includes sales and customer success work. You will follow up with leads. You will convert consultations into paid enrollments. You will maintain customer records in the

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CRM system. You will also create career-related content and videos when needed.

Responsibilities

- Conduct online and telephonic consultation sessions
- Guide candidates on career planning and job search
- Present and explain recruitment technology services
- Handle inbound inquiries
- Follow up with leads and prospects
- Convert consultations into paid services
- Maintain CRM records
- Create career guidance and job opportunity content
- Record professional videos when required

Eligibility

- Any graduate can apply
- Fresh graduates with strong communication can apply
- Excellent spoken English Hindi and regional language skills
- Good counselling and listening skills
- Comfortable with sales and customer interaction
- Confident in online sessions and professional videos

Preferred Experience

- Career counselling
- Academic counselling
- Recruitment consulting
- HR consulting
- Customer success
- Inside sales
- Consultative sales
- B2B or B2C sales
- Relationship management
- Content creation
- Public speaking or training

Work From Home Requirements

- Dedicated workspace
- High-speed broadband connection
- Laptop or desktop with webcam
- Quality headset
- Quiet background
- Willingness to attend virtual meetings and training

Benefits

- Work from home
- Fixed salary with performance incentives
- Career growth opportunities
- Learning and development
- Career restart opportunity

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