

# WORK VAPOR

Job Link: <https://workvapor.in/jobs/remote-lead-generation-specialist-coastline-digital-375408/>

## HIRING ORGANIZATION

Coastline Digital

## EMPLOYMENT TYPE

Contractor

## JOB LOCATION

? Remote work from: India

## REMOTE LEAD GENERATION SPECIALIST | COASTLINE DIGITAL

### DESCRIPTION

#### Lead Generation Specialist

**Company:** Coastline Digital

**Work Type:** Remote

**Employment Type:** Contract-based

**Contact Email:** [hr.coastlinedigital@gmail.com](mailto:hr.coastlinedigital@gmail.com)

Coastline Digital is hiring a Lead Generation Specialist for a remote contract role. This is a good opportunity for candidates who enjoy business outreach and finding new clients. Candidates with lead generation or sales experience can apply. Motivated freshers who are eager to learn may also be considered.

You will help the company find potential business clients. You will research companies connect with decision-makers and support the outreach process. The role suits someone who is organized proactive and comfortable working independently.

#### Responsibilities

- Research businesses that match the target client profile.
- Generate qualified leads for the sales team.
- Connect with business owners and decision-makers.
- Support outreach through professional communication.
- Keep lead records updated and organized.
- Work with the team to improve outreach strategy.

#### Eligibility

- Experience in lead generation business development or sales is a plus.
- Freshers with strong interest in outreach work may also apply.
- Good communication skills required.
- Good relationship-building skills preferred.
- Organized and proactive work style needed.
- Ability to work independently is important.

- Knowledge of digital services websites or AI solutions is a plus.

#### **Why Join**

- Remote work opportunity.
- Flexible contract-based role.
- Work with a growing digital agency.
- Opportunity for long-term collaboration based on performance.
- Real contribution to business growth.

Interested candidates can send their resume by email or connect with the company on LinkedIn.

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