

# WORK VAPOR

Job Link: <https://workvapor.in/jobs/remote-sales-executive-for-software-solutions-367763/>

## REMOTE SALES EXECUTIVE FOR SOFTWARE SOLUTIONS

### BASE SALARY

INR 12000 - INR 18000

### DESCRIPTION

#### Sales & Support Executive (Malayalam)

Company Name: Young Minds Technology Solutions

Job Type: Full-time

Salary: ₹12,000 – ₹18,000 per month

Location: Tirupati

Work Mode: Remote / Field Visits

Young Minds Technology Solutions is hiring Sales & Support Executives for its Petrosoft application team. Candidates with sales and customer support experience are encouraged to apply. Malayalam language skills will be beneficial for this position.

#### Contact Details

Email: [amulya.hr@ytmsindia.org](mailto:amulya.hr@ytmsindia.org)

Contact Number: +91 8628469437

This role combines sales and customer support responsibilities. You will work with potential customers and existing clients. You will help clients understand the product and ensure a smooth user experience.

The company is looking for candidates who can communicate confidently. You should be comfortable talking with customers and solving basic issues. A positive attitude and

### HIRING ORGANIZATION

Young Minds Technology Solutions

### EMPLOYMENT TYPE

Full-time

### JOB LOCATION

? Remote work from: India

### DATE POSTED

? June 27, 2026

willingness to learn are important.

### **Key Responsibilities**

- Generate sales leads
- Manage sales opportunities
- Make customer satisfaction calls
- Explain product features
- Demonstrate product usage
- Assist with customer onboarding
- Provide basic operational guidance
- Visit clients when required
- Handle lead generation activities
- Present product solutions
- Negotiate and close sales
- Provide pre-sales support
- Provide post-sales support
- Identify cross-selling opportunities
- Identify up-selling opportunities
- Coordinate with internal teams
- Resolve customer issues
- Achieve sales targets

You will work directly with customers and help them use the Petrosoft application. You will also build strong client relationships and contribute to business growth. Regular follow-ups and customer support will be part of your daily work.

### **Required Skills**

- Good communication skills
- Sales skills
- Customer support skills
- Client handling skills
- Problem-solving ability
- Basic software knowledge
- Ability to work independently
- Ability to meet targets
- Willingness to travel for client visits

Candidates with experience in software sales or technology products will have an advantage. Previous experience in customer support will also be helpful.

### **Benefits**

- Competitive salary
- Performance incentives
- Remote work opportunity
- Training programs
- Career growth opportunities
- Cell phone reimbursement
- Provident Fund benefits

This is a good opportunity for candidates who enjoy sales and customer interaction. You

will gain experience in software sales and client management while working with a growing organization.

### **How To Apply**

Interested candidates can send their updated resume using the contact details below.

### **Contact Details**

Email: amulya.hr@ytmsindia.org

Contact Number: +91 8628469437

Company: Young Minds Technology Solutions

Location: Tirupati

Subject Line: Sales & Support Executive Application

## **RESPONSIBILITIES**

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