WORK VAPOR

Job Link: https://workvapor.in/jobs/sales-executive-job-available-in-rajahmundry-andhra-pradesh-apple-fibernet-pvt-ltd/

SALES EXECUTIVE

JOB LOCATION

Gandhi Bomma Street, Danavai Peta, NA, Rajahmundry, Andhra Pradesh, India

DESCRIPTION

urgent requirement apple fibernet in Rajahmundry

Responsible for installation, new cable new cable connection activities for apple fibernet broadband services customers for the zone

Responsibilities:

- Deliver packages to customers in a timely and efficient manner.
- Verify delivery addresses and ensure correct items are delivered.
- Maintain accurate delivery records and handle payments if required.
- Provide excellent customer need and address customer queries or concerns.
- Report any delivery issues or vehicle problems promptly.
- Conduct train-the-trainer programme for master supervisors and, trainers of partners,
- Carry out revalidation training for SMB & Strategic Large &, Government accounts
- Execute performance coaching and on field mentoring,
- Manage trainings on how to handle Enterprise Accounts,
- Articulate and draft actual field scenarios and shared with teams at, headquarters,
- Support national head quarter teams in designing vernacular content,
- Plan and execute buddy ride with newly ESO & ESM’s,
- Ensure handholding of ESO’s & ESM’s for first 30 days,
- Monitor and audit buddy ride and certification for new hires,
- Drive periodic audit of training infra readiness,11. Conduct periodic recertification of Line Managers.

Desirable Skills:

- Product service knowledge for Enterprise,

- Knowledge of IT tools usage,
- Planning and organizing skills,
- Team Management Skills,
- Execution excellence,
- Communication skills,
- Coaching skills,8. Customer focus

Regrds:

Apple Fibernet

Rajahmundry

Job Types: Full-time, Part-time, Fresher

Pay: ?5,000.00 – ?15,000.00 per month

Expected hours: 5 per week

Benefits:

- Health insurance
- Leave encashment
- Life insurance
- Provident Fund

Schedule:

- Day shift
- Morning shift
- Weekend availability

Education:

- Higher Secondary(12th Pass) (Preferred)

Experience:

- Business development: 1 year (Preferred)
- Lead generation: 1 year (Preferred)
- total work: 1 year (Preferred)
- Sales: 1 year (Preferred)

Language:

- Telugu (Preferred)

Work Location: In person

Speak with the employer
+91 8977732244

HIRING ORGANIZATION

Apple Fibernet Pvt Ltd

EMPLOYMENT TYPE

Full-time

BASE SALARY

INR 5,000 - INR 15,000