

WORK VAPOR

Job Link: <https://workvapor.in/jobs/salesperson/>

HIRING ORGANIZATION

Theryx Studio

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

SALESPERSON

DESCRIPTION

Job Role: Salesperson – Hotel Friendly

Company: Theryx Studio

Product: Hotel Friendly (HF)

Location: Remote / Work From Home

Openings: 3

Job Type: Commission-Based for the First 3 Months

Future Opportunity: Salary-Based Position Based on Performance

Industry: Hotel Operations Management

Contact Details

Email: careers@hiring.theryxstudio.in

About the Job

Theryx Studio is expanding Hotel Friendly, its hotel operations management platform. The company is hiring 3 salespeople to connect with hotels in their local areas.

Key Responsibilities

- Identify potential hotel customers.
- Contact hotel owners and managers.
- Explain Hotel Friendly and its benefits.
- Help interested hotels get started.
- Follow up with potential customers.
- Convert sales opportunities into paying customers.

Requirements

- Good knowledge of your local hotel market.
- Confidence in approaching hotel owners and managers.
- Strong communication and sales skills.
- Initiative and the ability to generate actual sales.

- Experience in hospitality, B2B sales, or business development is an advantage.

Compensation & Work Arrangement

- The first 3 months are commission-based.
- Monthly sales targets will be agreed upon in advance.
- Candidates who meet targets may move to a salary-based position after 3 months.
- Salary terms will depend on performance and business requirements.
- Work remotely from your local area.

How to Apply

Send your resume by email. Include a short introduction covering your location, knowledge of the local hotel market, and how you can help bring paying customers to Hotel Friendly.

Email: careers@hiring.theryxstudio.in

Only 3 additional positions are available.