

WORK VAPOR

Job Link: <https://workvapor.in/jobs/senior-academic-advisor-work-from-home/>

HIRING ORGANIZATION

AstroCoach India

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

SENIOR ACADEMIC ADVISOR – WORK FROM HOME

BASE SALARY

INR 300000 - INR 500000

DESCRIPTION

Job Role: Senior Program Advisor – EdTech Sales

Company: AstroCoach India

Location: Work From Home

Openings: 4

Salary: ₹3–5 LPA + Uncapped Incentives

Experience: Minimum 2 Years

Job Type: Full-Time

Working Days: 6 Days a Week

Preferred Location: Delhi NCR

Joining: Immediate

Contact Details

Email: ibrahim@astrocoachindia.com

WhatsApp: 8700131217

AstroCoach India is hiring Senior Academic Advisors to convert interested learners into program enrollments. This role involves inbound sales calls. Cold calling is not required.

Responsibilities

- Speak with interested leads and explain programs.
- Convert inquiries into enrollments.
- Handle customer questions and objections.
- Follow up with leads and webinar attendees.
- Meet sales targets and update the CRM.

Requirements

- At least 2 years of B2C EdTech inside sales experience.
- Strong English communication skills.
- Proven sales and closing skills.
- Good knowledge of sales tracking and data.
- Own laptop, smartphone and stable internet.
- Ability to join immediately.
- Astrology knowledge is preferred.

Salary & Benefits

- Fixed salary up to ₹5 LPA.
- Uncapped sales incentives.
- Mobile and internet reimbursement.
- Health insurance and paid sick leave.
- Work from home.
- Growth opportunities for Team Lead roles.

How to Apply

Send your resume to ibrahim@astrocoachindia.com or WhatsApp it to **8700131217**.