

WORK VAPOR

Job Link: <https://workvapor.in/jobs/telecaller-bdm-sales-manager-390953/>

HIRING ORGANIZATION

Divyanka Enterprises

EMPLOYMENT TYPE

Full-time

JOB LOCATION

Madhya Pradesh, India
? Remote work from: India

TELECALLER | BDM | SALES MANAGER

BASE SALARY

INR 9000 - INR 29000

DESCRIPTION

BDM Sales Manager Telecaller

Divyanka Enterprises is hiring for multiple openings. The work is with its associated partner Andromeda. This is a hybrid role. The office location is Radha Colony, near Vishal Mega Mart, Guna, Madhya Pradesh.

Contact Details

Contact Person: Deepak Kashyop

Contact Number: +91 9131523732

Email: deepak.kashyop@andromeda.in

Job Description

The company is hiring for Telecaller, Business Development Manager, and Sales Manager positions. The work is around financial and insurance products. You will handle leads and customer follow-ups. You will also support sales growth and customer relationships.

The role includes home loan, business loan, loan against property, personal loan, and insurance products. You will work with banks, NBFCs, and insurance partners. You should be target-oriented and comfortable with customer communication.

Products / Work Profile

- Home Loan
- Business Loan
- Loan Against Property
- Personal Loan for Salaried

- Health Insurance
- Motor Insurance
- Car Finance
- Car Refinance

Responsibilities

- Generate new customer leads
- Contact prospective customers
- Follow up with leads
- Understand customer requirements
- Suggest suitable financial products
- Maintain customer relationships
- Achieve monthly sales targets
- Coordinate with banks and NBFCs
- Coordinate with insurance partners
- Maintain customer and sales records

Eligibility

- Graduation preferred
- Experience in banking is preferred
- Experience in finance is preferred
- Experience in loan sales is preferred
- Experience in insurance sales is preferred
- Experience in sales is preferred
- Freshers may apply for suitable positions
- Good communication skills are needed
- Good convincing skills are needed
- Basic MS Office knowledge is needed
- Smartphone application knowledge is useful

Why Join

- Multiple financial products to work with
- Professional work environment
- Growth opportunities
- Career development in banking finance and insurance
- Performance based incentives

Employment Details

- Employment Type: Hybrid remote
- Location: Guna, Madhya Pradesh
- Company: Divyanka Enterprises
- Associated Partner: Andromeda
- Pay: ₹8,911.73 to ₹29,008.50 per month

Key Skills

- Banking
- Communication Skills
- Microsoft Office

- Lead Generation
- Sales
- Customer Follow Up
- Loan Sales
- Insurance Sales
- Business Development

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