

WORK VAPOR

Job Link: <https://workvapor.in/jobs/telecaller-hospital-lead-generation-and-sales/>

HIRING ORGANIZATION

PurpleBits Infosystems Pvt. Ltd.

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India

TELECALLER – HOSPITAL LEAD GENERATION AND SALES

BASE SALARY

INR 15000 - INR 20000

DESCRIPTION

Job Role: Telecaller – Healthcare IT (PurpleIPD)

Company: PurpleBits Infosystems Pvt. Ltd.

Work Mode: Remote / Work From Home

Job Type: Full-Time

Experience: 0–2 Years

Salary: ₹15,000–₹20,000 per month + Incentives

Work Focus: Healthcare Software Sales, Lead Generation and Appointment Booking

Languages: English and Hindi

Contact Details:

Email: Soumya@purpledocs.com

Subject: Telecaller

PurpleBits Infosystems is hiring a **Telecaller** for its PurpleIPD healthcare software. The role involves contacting hospitals, clinics and nursing homes to generate leads and arrange product demos.

Key Responsibilities

- Make outbound and cold calls to healthcare organisations.
- Generate and qualify leads.
- Explain PurpleIPD and identify customer requirements.
- Schedule product demos and meetings.
- Follow up through calls, WhatsApp and email.
- Update CRM records and achieve calling targets.

Requirements

- Excellent spoken English and Hindi.
- Good communication and objection-handling skills.
- Basic Excel/Google Sheets, email and CRM knowledge.
- Comfortable with cold calling and targets.
- Freshers with strong communication can apply.
- Hospital, healthcare software, EMR or HMS sales experience is preferred.

What Is Offered

- Performance-based incentives.
- Product and communication training.
- Growth opportunities in field sales or inside sales.

How to Apply

Send your resume to **Soumya@purpledocs.com** with the subject **“Telecaller”**.