WORK VAPOR

Job Link: https://workvapor.in/jobs/telecaller-work-from-home-2/

TELECALLER – WORK FROM HOME

DESCRIPTION

Job Role: Telecaller – EdTech Software Sales

Company: Kramah Software
Job Type: Full-Time
Work Mode: Remote / Work From Home or Work From Office
Location: Remote / Bangalore
Experience: 0–1 Year
Working Days: Monday–Friday
Working Hours: 10:00 AM – 6:00 PM
Joining: Immediate
Industry: EdTech / Software Sales

HR Contact: Kramah Software
Email: hr@kramah.com
Application Subject: Application for Telecaller – EdTech Sales
Application: Send your updated resume by email

Kramah Software is looking for **Telecallers** to promote its EdTech software solutions to colleges and universities in India and abroad. The position is suitable for freshers and early-career candidates interested in sales and software.

The selected candidate will make outbound calls, explain software solutions, schedule online demos, and follow up with potential clients. Good English and Hindi communication skills are required.

Key Responsibilities

- Make outbound calls to colleges and universities.
- Pitch **ERP, LMS, and Accreditation Solutions**.
- Schedule free online demos for interested institutions.
- Understand client requirements.
- Explain software features and benefits.
- Achieve daily and weekly calling targets.
- Meet demo booking targets.
- Maintain daily calling and sales reports.

- Submit reports to the reporting manager.
- Coordinate with internal sales and support teams.
- Follow up with potential leads.
- Support conversion of interested leads into demos.

Requirements

- **0–1 year of experience**.
- Freshers can apply.
- Excellent communication skills in **English and Hindi**.
- Basic understanding of software products or willingness to learn.
- Comfortable making outbound calls.
- Ability to speak confidently with decision-makers.
- Own laptop required.
- Reliable internet connection required.
- Own phone required for calling during the first 6 months.
- Ability to work independently and in a team.
- Comfortable working with daily targets.
- **Immediate joining required.**

Key Skills

- Telecalling
- EdTech Sales
- Outbound Calling
- Lead Generation
- Software Sales
- B2B Sales
- Demo Booking
- Follow-Up
- Customer Communication
- Hindi & English Communication

Perks & Benefits

- **Work-from-home option** for candidates outside Bangalore.
- Fixed working hours.
- No rotational shifts.
- Training and regular guidance.
- Career growth opportunities in EdTech.
- Experience certificate after successful completion of the minimum tenure.

How to Apply

Send your **updated resume** to:

Email: hr@kramah.com
Subject: Application for Telecaller – EdTech Sales

HIRING ORGANIZATION

Kramah Software

EMPLOYMENT TYPE

Full-time

DATE POSTED

? September 27, 2026

JOB LOCATION

? Remote work from: India