

# WORK VAPOR

Job Link: <https://workvapor.in/jobs/work-from-home-business-development-associate-341404/>

## WORK FROM HOME BUSINESS DEVELOPMENT ASSOCIATE

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### BASE SALARY

? 13000 - ? 20000

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### DESCRIPTION

Elite professional Solutions Pvt Ltd

#### Location

Remote

#### Salary

?13,000 – ?20,000 per month

#### Job Type

Full-time

#### Work Mode

Work From Home

#### Contact Details

Email: [support@eliteresumes.co](mailto:support@eliteresumes.co)

WhatsApp: +91 9995613126

#### About the Company

Elite Resumes is a fast-growing career services company. The company helps job seekers with resume writing, LinkedIn optimization, and career consulting.

The team works with professionals across India and the GCC. They are looking for a driven person who can grow with the company.

#### About the Work

This is a client-facing sales and support role. You will speak with leads, explain services, and help convert them into customers.

You will also manage client relationships. The work needs clear communication, discipline, and a customer-first attitude.

### Key Responsibilities

#### Sales and Lead Handling

- Make outbound calls to prospective clients
- Explain services clearly
- Follow up with leads
- Convert leads into paying customers
- Meet daily calling targets
- Meet weekly conversion goals

#### Client Support

- Handle client questions on phone and WhatsApp
- Keep communication professional
- Support smooth client onboarding
- Maintain strong client relationships

#### Team Coordination

- Coordinate with the internal team
- Share updates on lead progress
- Help keep the sales process smooth

#### Who Can Apply

- Candidates with fluency in English and Hindi
- People with at least 1 year of experience in telecalling, telesales, inside sales, or client servicing
- Smart and self-disciplined candidates
- Target-driven candidates
- Candidates with a quiet workspace and stable internet
- Candidates from Kerala will get first priority

#### What They Offer

- Starting salary of ₹13,000 per month
- 100% work from home
- Supportive team environment
- Growth opportunity as the company expands

#### How to Apply

Send your resume to the email below or WhatsApp on the given number.

#### Contact Details

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## HIRING ORGANIZATION

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Elite professional Solutions Pvt Ltd

## EMPLOYMENT TYPE

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Full-time

## JOB LOCATION

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? Remote work from: India