WORK VAPOR

Job Link: https://workvapor.in/jobs/work-from-home-business-development-associate-341404/

WORK FROM HOME BUSINESS DEVELOPMENT ASSOCIATE

BASE SALARY

INR 13000 - INR 20000

DESCRIPTION

Elite professional Solutions Pvt Ltd

Location
Remote

Salary
?13,000 – ?20,000 per month

Job Type
Full-time

Work Mode
Work From Home

Contact Details
Email: support@eliteresumes.co
WhatsApp: +91 9995613126

About the Company
Elite Resumes is a fast-growing career services company. The company helps job seekers with resume writing, LinkedIn optimization, and career consulting.

The team works with professionals across India and the GCC. They are looking for a driven person who can grow with the company.

About the Work
This is a client-facing sales and support role. You will speak with leads, explain services, and help convert them into customers.

You will also manage client relationships. The work needs clear communication, discipline, and a customer-first attitude.

Key Responsibilities

Sales and Lead Handling

- Make outbound calls to prospective clients
- Explain services clearly
- Follow up with leads
- Convert leads into paying customers
- Meet daily calling targets
- Meet weekly conversion goals

Client Support

- Handle client questions on phone and WhatsApp
- Keep communication professional
- Support smooth client onboarding
- Maintain strong client relationships

Team Coordination

- Coordinate with the internal team
- Share updates on lead progress
- Help keep the sales process smooth

Who Can Apply

- Candidates with fluency in English and Hindi
- People with at least 1 year of experience in telecalling, telesales, inside sales, or client servicing
- Smart and self-disciplined candidates
- Target-driven candidates
- Candidates with a quiet workspace and stable internet
- Candidates from Kerala will get first priority

What They Offer

- Starting salary of ?13,000 per month
- 100% work from home
- Supportive team environment
- Growth opportunity as the company expands

How to Apply

Send your resume to the email below or WhatsApp on the given number.

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HIRING ORGANIZATION

Elite professional Solutions Pvt Ltd

EMPLOYMENT TYPE

Full-time

JOB LOCATION

? Remote work from: India