WORK VAPOR

Job Link: https://workvapor.in/jobs/work-from-home-lead-generation-executive-379321/

WORK FROM HOME LEAD GENERATION EXECUTIVE

BASE SALARY

INR 3000 - INR 5000

DESCRIPTION

Telecaller / Business Development Executive

Company: A2S Prime Technologies

Work Mode: Remote

Job Type: Part-Time

Salary: ?3,000 – ?5,000 per month

Contact Number: +91 8957815246

WhatsApp Number: +91 8957815246

Contact Email: contact@a2sprimetech.com

A2S Prime Technologies is hiring a Telecaller / Business Development Executive. This is a remote part-time position. The company works in software and IT services. It offers solutions like custom software ERP HRMS website development mobile app development and business automation.

In this role you will call businesses schools colleges startups and other organizations. You will introduce the company's software and IT services. You will also understand client needs and help schedule meetings or product demos.

You will follow up with interested prospects. You will maintain daily call records and lead updates. You will also work on regular call targets and support business development activities.

HIRING ORGANIZATION

A2S Prime Technologies

EMPLOYMENT TYPE

Part-time

JOB LOCATION

? Remote work from: India

Responsibilities

- Call businesses schools colleges startups and other organizations
- Introduce software and IT services
- Understand client requirements and challenges
- Schedule meetings and product demos
- Follow up with interested prospects
- Maintain daily call records
- Update lead details regularly
- Complete assigned call targets

Freshers can also apply for this position. Telecalling or sales experience will be helpful. Good communication in Hindi is required. Basic English communication is preferred.

Candidates should have basic computer and Excel knowledge. Confidence in speaking is important. A target-oriented mindset is also needed for this role.

Lucknow candidates are preferred by the company. However the work location is remote. This means the position is work from home and not office based.

Benefits

- Work from home
- Flexible working hours
- Performance incentives
- Career growth opportunities

Interested candidates can contact the company through phone WhatsApp or email.

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