

WORK VAPOR

Job Link: <https://workvapor.in/jobs/relationship-manager-sales-role-%e2%82%b93l-%e2%82%b94-25lpa-salary-policybazaar/>

HIRING ORGANIZATION

Policybazaar

EMPLOYMENT TYPE

Full-time

JOB LOCATION

India

? Remote work from: India

DATE POSTED

? March 7, 2026

RELATIONSHIP MANAGER

BASE SALARY

INR 300000 - INR 425000

DESCRIPTION

Company: Policybazaar

Position: Relationship Manager

Industry: Insurance

Location: Surat, Gujarat / Vapi, Gujarat

Employment Type: Full Time, Permanent

Salary: ?3L-?4.25LPA

HR Contact: Utsav – +91 9175881327

Total Openings:

- 24 positions available

Job Responsibilities:

- Achieve sales targets based on ANP (Annualized Premium) and policy case count
- Acquire new customers through leads, referrals, and direct outreach
- Conduct meetings with customers to understand their insurance needs
- Recommend suitable insurance plans using need-based selling
- Upsell and cross-sell insurance products when relevant
- Provide post-sales support and ensure policies are issued on time
- Maintain regular engagement with assigned customers
- Work with supervisors to plan and execute sales strategies
- Forecast sales performance and manage customer data within the territory
- Follow company ISMS and data security policies

Candidate Requirements:

- Any graduate or diploma holder can apply
- 0–1 year experience in sales preferred (insurance experience is a plus)
- Good communication and relationship-building skills

- Passion for achieving targets and sales goals
- Self-motivated and disciplined personality
- Basic understanding of sales techniques and pipeline management

How to Apply:

Send your resume or contact on WhatsApp at +91 9175881327